

# Protective Effects of GLP-1 on Glomerular Endothelium and Its Inhibition by PKCB Activation in Diabetes

Akira Mima,<sup>1</sup> Junko Hiraoka-Yamomoto,<sup>1</sup> Qian Li,<sup>1</sup> Munehiro Kitada,<sup>1</sup> Chenzhong Li,<sup>1</sup> Pedro Geraldes,<sup>2</sup> Motonobu Matsumoto,<sup>1</sup> Koji Mizutani,<sup>1</sup> Kyoungmin Park,<sup>1</sup> Christopher Cahill,<sup>1</sup> Shin-Ichi Nishikawa,<sup>3</sup> Christian Rask-Madsen,<sup>1</sup> and George L. King<sup>1</sup>

#### PKCβ INHIBITS GLP-1 ACTION IN DIABETIC NEPHROPATHY

Diabetes Publish Ahead of Print, published online July 23, 2012

Thus, our study has identified mechanisms by which GLP-1 can induce protective actions on the glomerular endothelial cells by inhibiting the signaling pathway of Ang II at phospho–c-Raf(Ser338) via phospho–c-Raf(Ser259). Further, we have demonstrated, in vivo and in vitro, that hyperglycemia can activate PKCβ isoforms, which enhance Ang II toxic effect in glomerular endothelial cells. These studies suggest that effective therapeutic agents could be designed to enhance GLP-1R on the endothelium, which may prevent glomerular endothelial dysfunction and slow the progression of diabetic nephropathy.

# Protective Effects of GLP-1 on Glomerular Endothelium and Its Inhibition by PKCB Activation in Diabetes

Akira Mima,¹ Junko Hiraoka-Yamomoto,¹ Qian Li,¹ Munehiro Kitada,¹ Chenzhong Li,¹ Pedro Geraldes,² Motonobu Matsumoto,¹ Koji Mizutani,¹ Kyoungmin Park,¹ Christopher Cahill,¹ Shin-Ichi Nishikawa,³ Christian Rask-Madsen,¹ and George L. King¹

## PKCβ INHIBITS GLP-1 ACTION IN DIABETIC NEPHROPATHY

These results showed that the renal protective effects of GLP-1 were mediated via the inhibition of Ang II actions on cRaf (Ser259) and diminished by diabetes because of PKCβ activation and the increased degradation of GLP-1R in the glomerular endothelial cells.





## Microvascular Research

Microvascular Research

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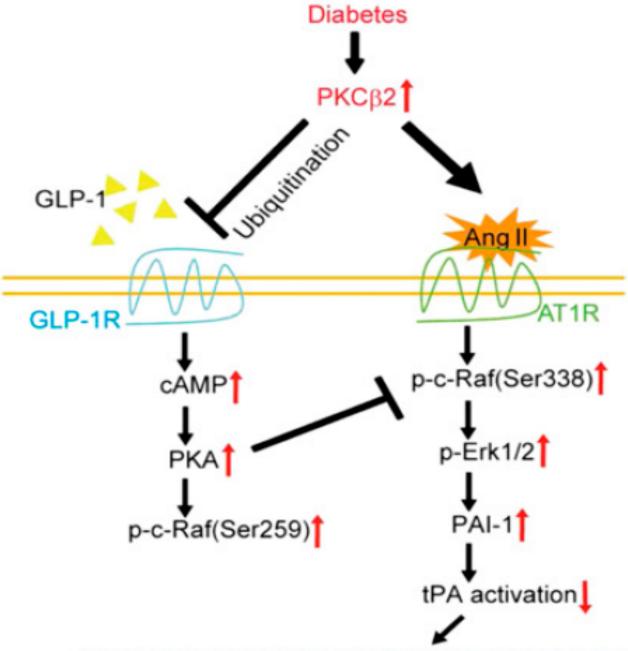
## Glucagon-like peptide-1 inhibits angiotensin II-induced mesangial cell damage via protein kinase A

Yuji Ishibashi, Takanori Matsui, Ayako Ojima, Yuri Nishino, Sae Nakashima, Sayaka Maeda, Sho-ichi Yamagishi \*

Department of Pathophysiology and Therapeutics of Diabetic Vascular Complications, Kurume University School of Medicine,

#### ARTICLE INFO

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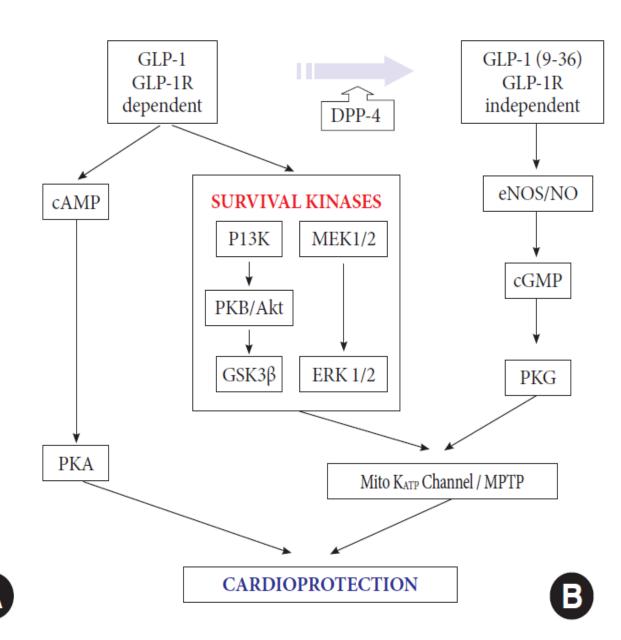
Accumulation of ECM, Increase of mesangial expansion

## Cardiovascular effects

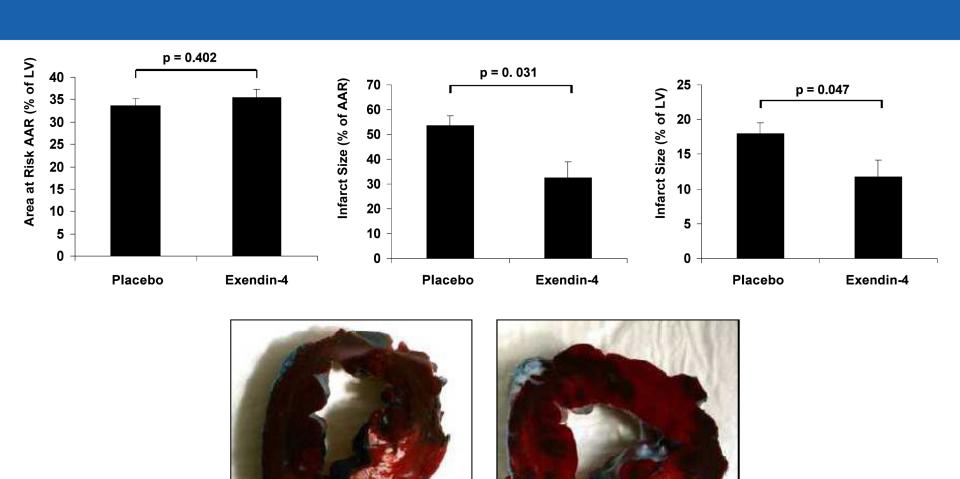
- † Endothelial function
- ↓ BP (some studies)
- Improved lipid profile
- † Myocardial contractility



Potential to decrease cardiovascular morbidity & mortality



## **Exendin-4 Reduces Infarct Size**



**Placebo** 

**Exendin-4** 

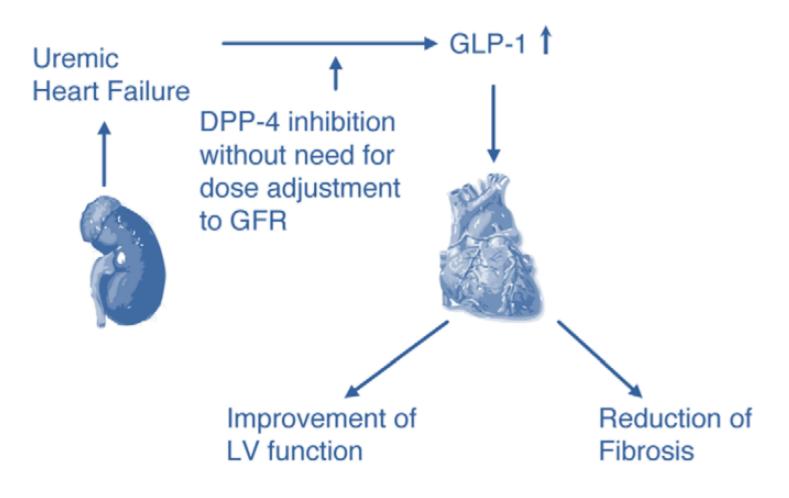
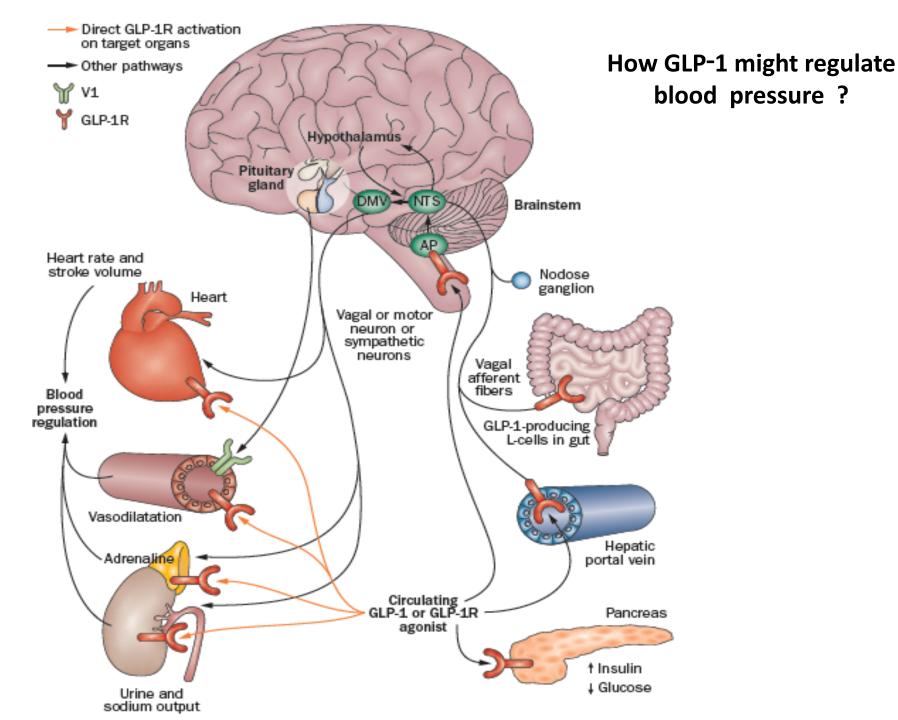
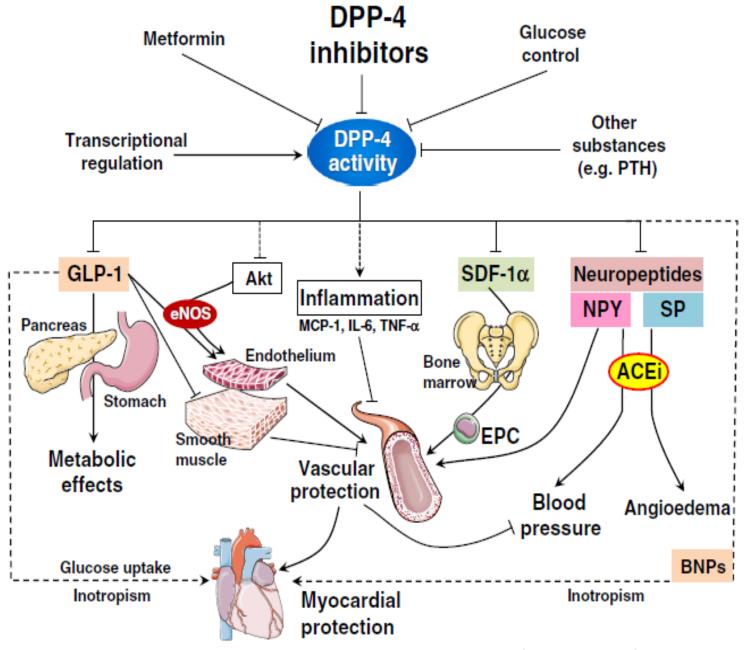


Figure 4. Influence of DPP-4 inhibition on cardiac impairment in the setting of uremia.

doi:10.1371/journal.pone.0027861.g004





Fadini G. et al 2011

## **Nutrition:**

- → enhanced glucose availability
- → catabolic nutritional state by:
- decreased insulinotropic peptides
- higher glucose intake
- ambivalent (biphasic ?) effect on fat intake
- reduction of anabolic influences

## Immune function:

- → Focused support of inflammatory processes (Th1-like immune reaction)
- → Immunoprotection by:
- expansion of T cell activation
- inhibition of glucocorticoid release
- Inactivation of some chemotactic peptides

## **DPP IV**

## Nociception:

- $\rightarrow$  enhanced nociception by:
- enhanced effect of substance P inactivation of μ-agonistic (analgetic) peptides

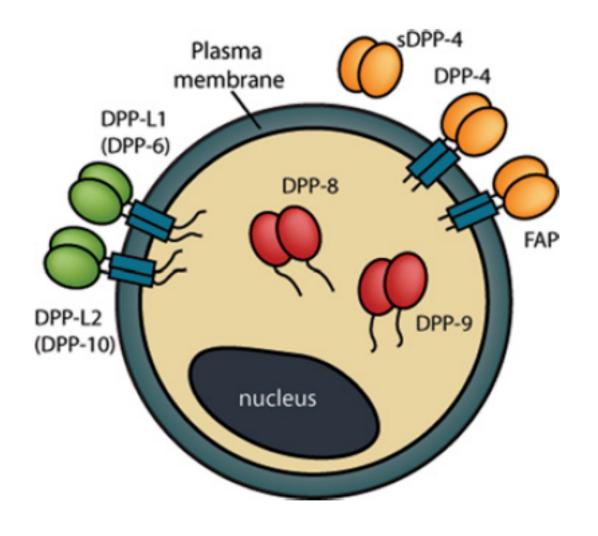


Figure 4 Cellular localization of the six members of the DPP-4 gene family sDPP-4, soluble form of DPP-4.

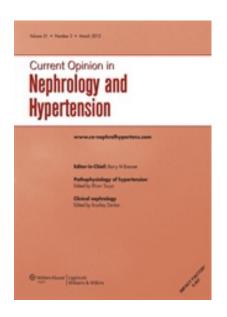
## The role of incretins in salt-sensitive hypertension: the potential use of dipeptidyl peptidase-IV inhibitors

Tetsuhiro Tanaka<sup>a,b</sup>, Masaomi Nangaku<sup>b</sup> and Akira Nishiyama<sup>c</sup>

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Current Opinion in Nephrology and Hypertension 2011, 20:476-481



#### Purpose of review

Incretin mimetics, such as glucagon-like peptide-1 (GLP-1) and glucose-dependent insulinotropic polypeptide (GIP), as well as dipeptidyl peptidase-IV (DPP-IV) inhibitors, are used in the treatment of type 2 diabetes mellitus (T2DM). In addition to stimulating insulin secretion from pancreatic β cells, incretins have apparent extrapancreatic functions beyond glycemic control. This review summarizes the recent findings regarding the blood-pressure-lowering effects of incretins and DPP-IV inhibitors in patients who are obese, diabetic, or have metabolic syndrome.

#### Recent findings

Clinical studies have indicated that GLP-1 and its analogues lower blood pressure in patients with T2DM, particularly in patients with moderate-to-severe hypertension. DPP-IV inhibitors also appear to elicit a similar blood-pressure-lowering effect. In animal models of salt-sensitive hypertension, incretins appear to induce their antihypertensive effects by inhibiting the proximal tubular sodium reabsorption, and thereby increasing urinary excretion of sodium. These data suggest that the local actions of incretins may be via their key role in regulating natriuresis and lowering blood pressure.

#### Summary

Incretin mimetics and DPP-IV inhibitors are a novel class of antihypertensive drugs with natriuretic properties. They can be used in the treatment of salt-sensitive hypertension, which is characterized by edema.

#### Keywords

dipeptidyl peptidase-IV inhibitor, glucagon-like peptide-1, incretin, natriuresis, saltsensitive hypertension

Curr Opin Nephrol Hypertens 20:476-481
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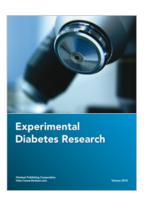
## **Key points**

- Incretin mimetics, such as GLP-1 analogues, mediate antihypertensive effects in patients with type 2 diabetes mellitus.
- GLP-1 facilitates urinary excretion of sodium in proximal tubules.
- Dipeptidyl peptidase-IV (DPP-IV) inhibition decreases sodium re-uptake in the proximal tubule through inhibition of NHE-3 activity. However, the antihypertensive effect of DPP-IV inhibitors has not been fully characterized by clinical trials.
- The patient populations (e.g. obese, diabetic, and metabolic syndrome) in which incretin mimetics most effectively lower blood pressure merit further investigation.



## Review Article

# Strategies to Reverse Endothelial Progenitor Cell Dysfunction in Diabetes



## Alessandra Petrelli,<sup>1,2</sup> Raffaele Di Fenza,<sup>2</sup> Michele Carvello,<sup>3</sup> Francesca Gatti,<sup>1</sup> Antonio Secchi,<sup>4</sup> and Paolo Fiorina<sup>1,2</sup>

Hindawi Publishing Corporation Experimental Diabetes Research Volume 2012, Article ID 471823, 9 pages doi:10.1155/2012/471823

Bone-marrow-derived cells-mediated postnatal vasculogenesis has been reported as the main responsible for the regulation of vascular homeostasis in adults. Since their discovery, endothelial progenitor cells have been depicted as mediators of postnatal vasculogenesis for their peculiar phenotype (partially staminal and partially endothelial), their ability to differentiate in endothelial cell line and to be incorporated into the vessels wall during ischemia/damage. Diabetes mellitus, a condition characterized by cardiovascular disease, nephropathy, and micro- and macroangiopathy, showed a dysfunction of endothelial progenitor cells. Herein, we review the mechanisms involved in diabetes-related dysfunction of endothelial progenitor cells, highlighting how hyperglycemia affects the different steps of endothelial progenitor cells lifetime (i.e., bone marrow mobilization, trafficking into the bloodstream, differentiation in endothelial cells, and homing in damaged tissues/organs). Finally, we review preclinical and clinical strategies that aim to revert diabetes-induced dysfunction of endothelial progenitor cells as a means of finding new strategies to prevent diabetic complications.

Experimental Diabetes Research

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<sup>&</sup>lt;sup>4</sup> Transplantation Medicine, Università Vita-Salute San Raffaele, 20132 Milan, Italy

## The Oral Dipeptidyl Peptidase-4 Inhibitor Sitagliptin Increases Circulating Endothelial Progenitor Cells in Patients With Type 2 Diabetes

Possible role of stromal-derived factor- $1\alpha$ 

GIAN PAOLO FADINI, MD ELISA BOSCARO, BSC MATTIA ALBIERO, PHD LISA MENEGAZZO, BSC VERA FRISON, MD SAULA DE KREUTZENBERG, MD, PHD CARLO AGOSTINI, MD ANTONIO TIENGO, MD ANGELO AVOGARO, MD, PHD

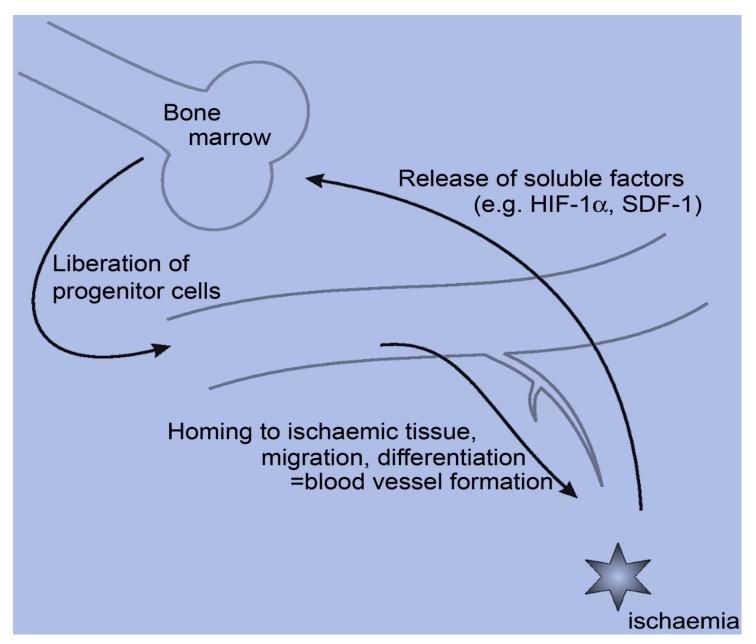
**OBJECTIVE** — Vasculoprotective endothelial progenitor cells (EPCs) are regulated by stromal-derived factor- $1\alpha$  (SDF- $1\alpha$ ) and are reduced in type 2 diabetes. Because SDF- $1\alpha$  is a substrate of dipeptidyl-peptidase-4 (DPP-4), we investigated whether the DPP-4 inhibitor sitagliptin modulates EPC levels in type 2 diabetic patients.

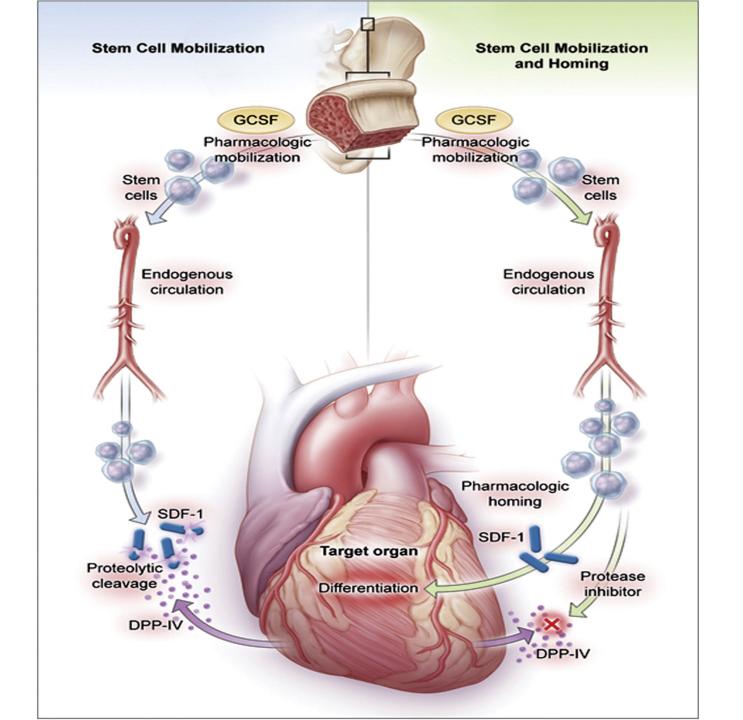
**RESEARCH DESIGN AND METHODS** — This was a controlled, nonrandomized clinical trial comparing 4-week sitagliptin (n = 16) versus no additional treatment (n = 16) in addition to metformin and/or secretagogues in type 2 diabetic patients. We determined circulating EPC levels and plasma concentrations of SDF-1 $\alpha$ , monocyte chemoattractant protein-1 (MCP-1), vascular endothelial growth factor (VEGF), and nitrites/nitrates.

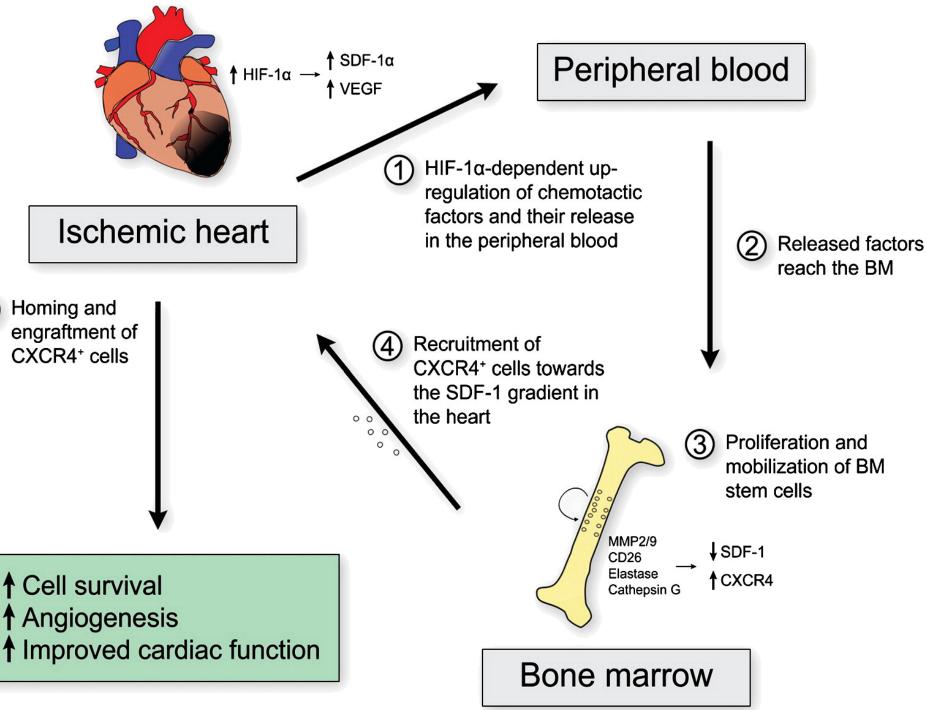
RESULTS — There was no difference in clinical baseline data between the sitagliptin and control arms. After 4 weeks, as compared with control subjects, patients receiving sitagliptin showed a significant increase in EPCs and SDF-1α and a decrease in MCP-1.

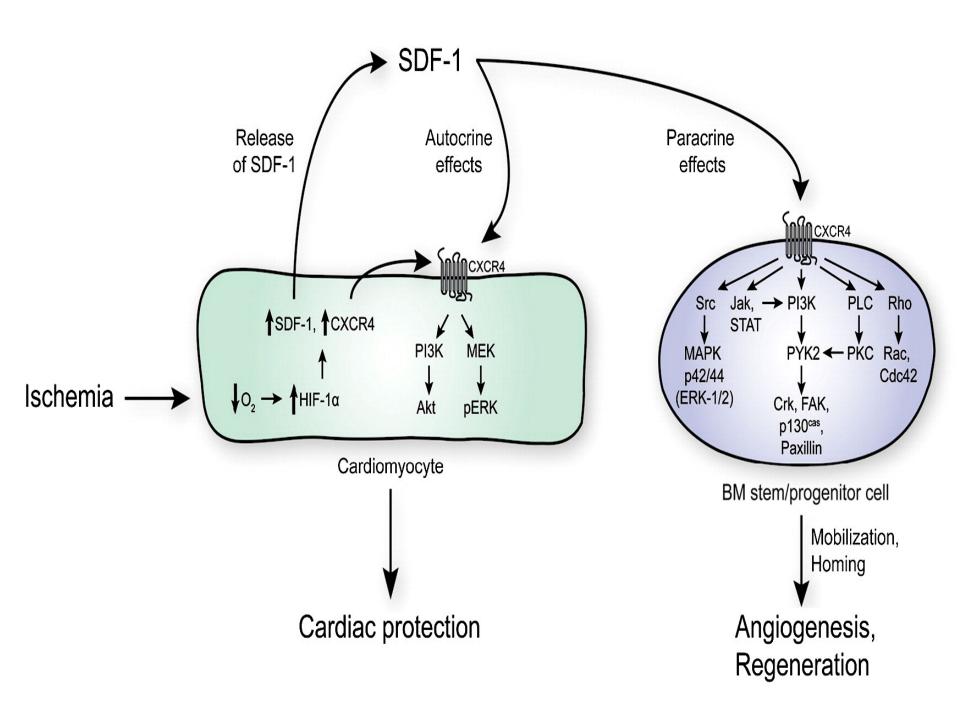
CONCLUSIONS — Sitagliptin increases circulating EPCs in type 2 diabetic patients with concomitant upregulation of SDF-1α. This ancillary effect of DPP-4 inhibition might have potential favorable cardiovascular implications.

## Ischaemia-induced vasculogenesis









## **Ongoing CV Outcome Trials With GLP-1 Analogues**

- LEADER trial with liraglutide
  - ~9000 patients with type 2 diabetes
  - MACE endpoints (CV death, myocardial infarction, stroke)
  - Start September 2010, 42-60 months follow-up first results ~2016
- EXSCEL trial with exenatide LAR (once-weekly injection)
  - ~9500 patients with type 2 diabetes
  - Composite endpoint of primary CV events
  - Start June 2010, average 5.5 yrs follow-up 
     results ~2017

**Table 1.** Ongoing clinical cardiovascular outcomes trials of DPP-4 inhibitors in type 2 diabetes.

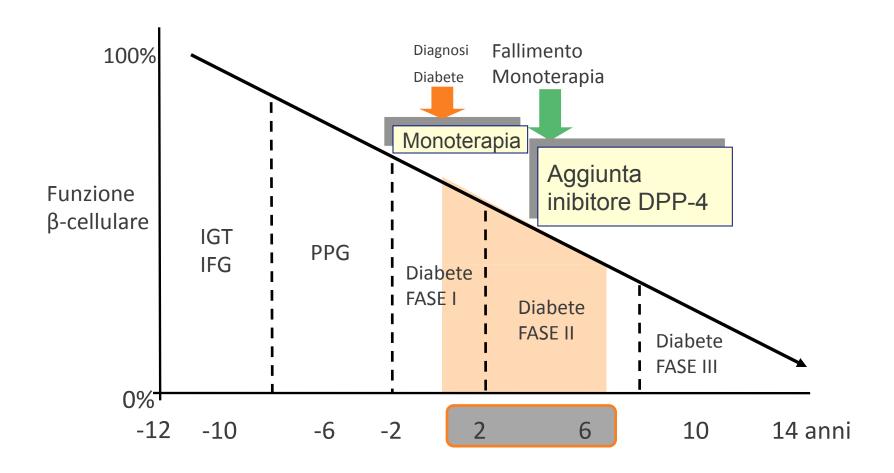
Study name	Drug	Estimated enrolment	Estimated duration	Major inclusion criteria	Primary outcome
TECOS <sup>34</sup> Sitagliptin Cardiovascular Outcome Study	Sitagliptin	14,000	December 2008– December 2014	T2DM HbAIc 6.5–8.0 %Pre-existing CV disease	Time to first confirmed CV event (composite defined as CV-related death, non-fatal MI, non-fatal stroke, or unstable angina requiring hospitalisation)
EXAMINE <sup>35</sup> Cardiovascular Outcome Study of Alogliptin in Subjects with Type 2 Diabetes and Acute Coronary Syndrome	Alogliptin	5400	September 2009– May 2014	T2DM HbAIc 6.5–11% on monotherapy or combination anti-hyperglycaemic therapy (noninsulin) HbAIc of 7–11% if the anti-hyperglycaemic regimen includes insulin Diagnosis of acute coronary syndrome 15–90 days prior to randomization	Time from randomisation to the occurrence of the primary major cardiac
SAVOR-TIMI 53 <sup>36</sup> Does Saxagliptin Reduce the Risk of Cardiovascular Events When Used Alone or Added to Other Diabetes Medications?	Saxagliptin	16,500	May 2010– April 2014	T2DM HbAIc≥6.5% High CV risk (established CV disease and/or multiple risk factors)	Time to first CV event (composite defined as CV death, non-fatal MI or non-fatal ischaemic stroke)
CAROLINA <sup>37</sup> Cardiovascular Outcome Study of Linagliptin Versus Glimepiride in Patients with Type 2 Diabetes	Linagliptin	6000	October 2010– September 2018	T2DM HbAlc 6.5–8.5% if treatment naïve or mono/ dual therapy with metformin and/or AGI HbAlc 6.5–7.5% if treatment with sulfonylurea/ meglitinide in mono/dual with metformin or AGI Pre-existing CV disease or specified diabetes end organ damage or ≥2 CV risk factors or age >70	

 $T2DM: type\ 2\ diabetes\ mellitus;\ CV:\ cardiovascular;\ MI:\ myocardial\ infarction;\ AGI:\ alpha-glucosidase\ inhibitor.$ 

Table 1. Present landscape of phase III and IV cardiovascular outcomes trials assessing safety and efficacy of drugs for type 2 diabetes mellitus.

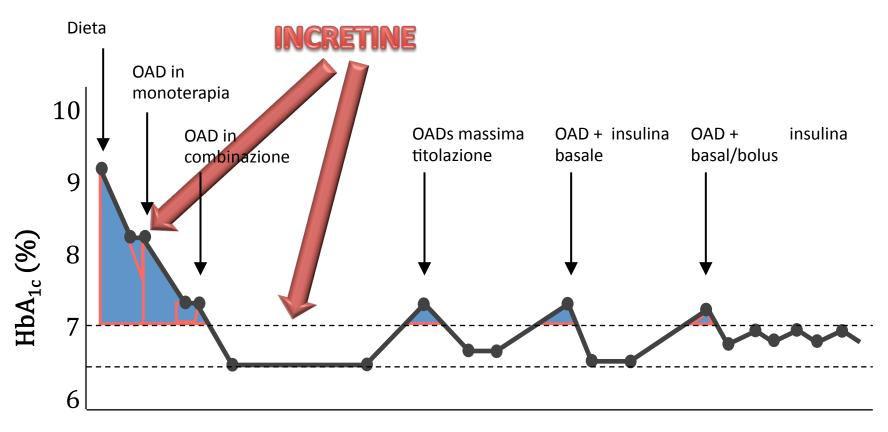
Trial	Start month	Drug	Sample Size	ClinicalTrials.gov identifier
ORIGIN	09/2003	Insulin glargine	12,500	NCT00069784
TECOS	12/2008	Sitagliptin	14,000	NCT00790205
ACE	02/2009	Acarbose	7500	NCT00829660
EXAMINE	09/2009	Alogliptin	5400	NCT00968708
CANVAS	11/2009	Canagliflozin	4300	NCT01032629
AleCardio	02/2010	Aleglitazar	7000	NCT01042769
SAVOR TIMI-53	04/2010	Saxagliptin	16,500	NCT01107886
ELIXA	06/2010	Lixisenatide	6000	NCT01147250
EXSCEL	06/2010	Exenatide LAR	9500	NCT01144338
C-SCADE 8	07/2010	Empagliflozin	7000	NCT01131676
CAROLINA	10/2010	Linagliptin	6000	NCT01243424
LEADER	11/2010	Liraglutide	8750	NCT01179048
REWIND	07/2011	Dulaglutide	9600	NCT01394952
CV Outcomes with ITCA 650	01/2012	Exenatide ITCA 650	2000	NCT01455896

## Prima si inizia e meglio è!

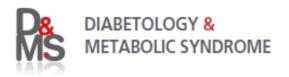


QUANDO?: appena il pz non è più a target di  $HbA_{1c}$  ( $HbA_{1c} > 7,5\%$ )

## Diabete di tipo 2 - la nuova sfida: Vincere l'inerzia terapeutica



**Durata del diabete** 



REVIEW Open Access

# Differentiating among incretin-based therapies in the management of patients with type 2 diabetes mellitus

Michael Cobble

#### **Abstract**

The glucagon-like peptide-1 receptor (GLP-1R) agonists and dipeptidyl peptidase-4 (DPP-4) inhibitors have become important options for the management of patients with type 2 diabetes mellitus. While the GLP-1R agonists and DPP-4 inhibitors act on the incretin system to regulate glucose homeostasis, there are important clinical differences among the five agents currently available in the U.S. For example, the GLP-1R agonists require subcutaneous administration, produce pharmacological levels of GLP-1 activity, promote weight loss, have a more robust glucose-lowering effect, and have a higher incidence of adverse gastrointestinal effects. In contrast, the DPP-4 inhibitors are taken orally, increase the half-life of endogenous GLP-1, are weight neutral, and are more commonly associated with nasopharyngitis. Differences in efficacy, safety, tolerability, and cost among the incretin-based therapies are important to consider in the primary care management of patients with type 2 diabetes mellitus.

Keywords: type 2 diabetes, exenatide, liraglutide, sitagliptin, saxagliptin, linagliptin, efficacy, safety

Table 1 Comparison of GLP-1R agonists and DPP-4 inhibitors.

	<b>GLP-1R Agonists</b>	DPP-4 Inhibitors
Agents currently available in U.S. with dosing information (normal renal function)[31-35]	• Exenatide 5-10 mcg SC BID • Liraglutide 1.2-1.8 mg QD	Sitagliptin 100 mg     PO QD     Saxagliptin 2.5-5     mg PO QD     Linagliptin 5 mg     PO QD
Benefits		
Reduction in A1C level*[22-24,26,29,36-45]	0.5%-1.5%	0.5%-0.9%
Reduction in fasting plasma glucose*[29,39-41,49-51]	↓7 to 74 mg/dL	↓11 to 29 mg/dL
Reduction in postprandial glucose*[9,27,51,54,55]	↓41 to 47 mg/dL	↓49 to 68 mg/dL
Weight effect [14,22,24,26,29,37,39-41,44,45,49,50,52,60]	↓1-4 kg	↓0.9 to ↑1.4 kg
Effect on triglycerides [24,29,36,37,39,41,49,60,62]	↓12-40 mg/dL	↑16 mg/dL to ↓35 mg/dL
Reduction in systolic blood pressure [13,14,24,29,36,37,39,41,49,60,62]	↓1-7 mm Hg	0 to ↓3.9 mm Hg
May improve markers of pancreatic β-cell function (such as homeostasis model assessment-β-cell function, fasting insulin, fasting proinsulin to insulin ratio, fasting C-peptide)[8,13,22-24,26,30]	✓	✓
Disadvantages		
Incidence of mild/moderate hypoglycemia**[9,10,24,26,36-39,41,43-45,52,55,64]	0%-12%	0%-4%
Nausea [13,33-35]	26%-28%	0-1%
Hypersensitivity reactions [33-35]	Rare (exenatide)	✓
Antibody formation [31-35,79,80]	30-67% E; 8% L	NR

<sup>\*</sup>As monotherapy or as add-on therapy.

<sup>\*\*</sup>Generally included asymptomatic hypoglycemia or symptomatic hypoglycemia with blood glucose < 55 mg/dL not requiring third-party assistance. BID, twice daily; NR, not reported; PO, orally; QD, once daily; SC, subcutaneously

## Availibality

- Sustainability
- Cost savings
- Community participation
- Generalizability to larger pre-diabetic community (IFG & IGT)

## Distribution

- Policies
- Low cost and accessible tools
- Other Low and Middle Income Countries

## Efficiency

- Cost Effectiveness
- Participant acceptability
- Program Adherence

### Efficacy and Fundamental Research

 Controlled optimal circumstances -Lay interventionists

Effectiveness

- Cultural appropriateness
- Community setting (broad)
- Lifestyle with addition of stepwise Metformin



(c)

#### **Direct Medical Costs**

Technology itself

e.g., physician time, lab tests

Health care

e.g., complications of diabetes

e.g., side-effects of technology

#### Direct Non-medical Costs

Incurred by patient

e.g., exercise equipment, special diet, carer

#### Indirect Costs

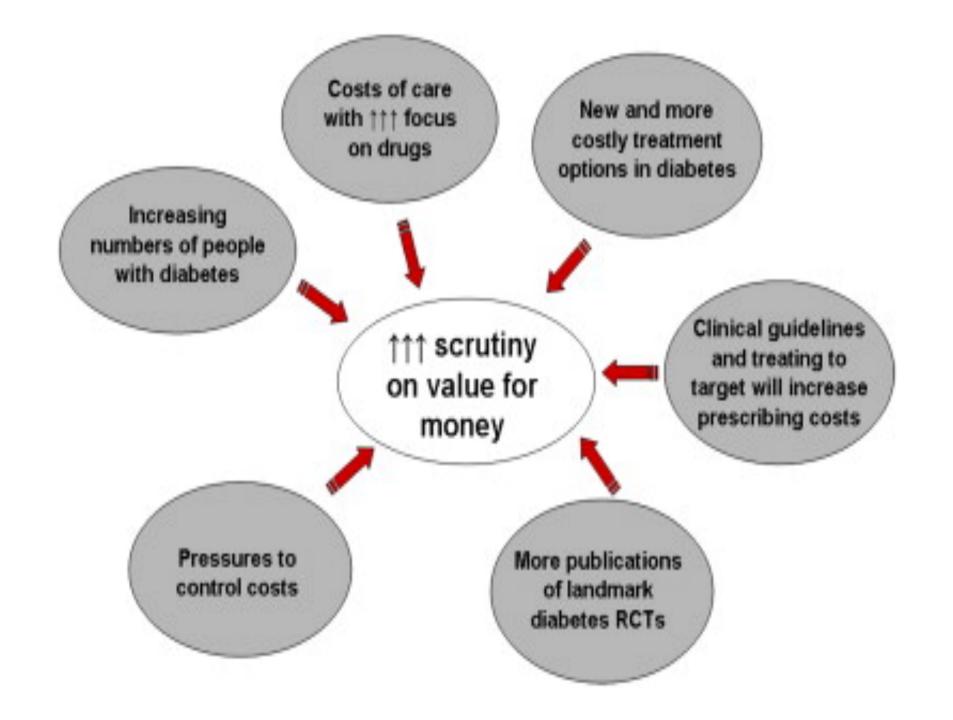
Lost productivity due to illness Lost productivity due to death

#### Intangible Costs

Reduced HRQQL

Health System Perspective

> Societal Perspective



Strict BP control better than less strict control

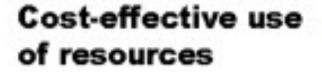
Primary & secondary prevention very cost effective

Medicines to reduce both weight & HbA<sub>tc</sub> cost effective versus conventional interventions Individual drugs to reduce individual risk factors show wide variation in cost effectiveness

Newer medicines produce high ICERs and deserve further scrutiny

More attention needed on sensitivity analyses and testing for uncertainty in modelled analyses







1369-6998

doi:10.3111/13696998.2012.716111

Article JME-2012-0080/716111

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## Original article

Long-term clinical and economic outcomes associated with liraglutide versus sitagliptin therapy when added to metformin in the treatment of type 2 diabetes: a CORE Diabetes Model analysis

## Results

Liraglutide 1.8 mg and 1.2 mg vs sitagliptin: Life expectancy, quality-adjusted life expectancy, and cost-effectiveness

Table 4. Base case cost-effectiveness results.

	liraglutide 1.8 + MET	liraglutide 1.2 +MET	sitagliptin +MET	Difference liraglutide 1.8 vs sitagliptin	Difference liraglutide 1.2 vs sitagliptin
Life expectancy* (years) Quality adjusted life expectancy (years)* Total treatment costs (US\$) ICER (US\$ per QALY)	13.189 8.979 89,502	13.003 8.825 81,444 N/A	12.84 8.624 76,262	0.348 0.356 13,241 37,234	0.163 0.201 5182 25,742

<sup>\*</sup>The life expectancy and quality-adjusted life expectancy are discounted at 3% per annum over 35 years.

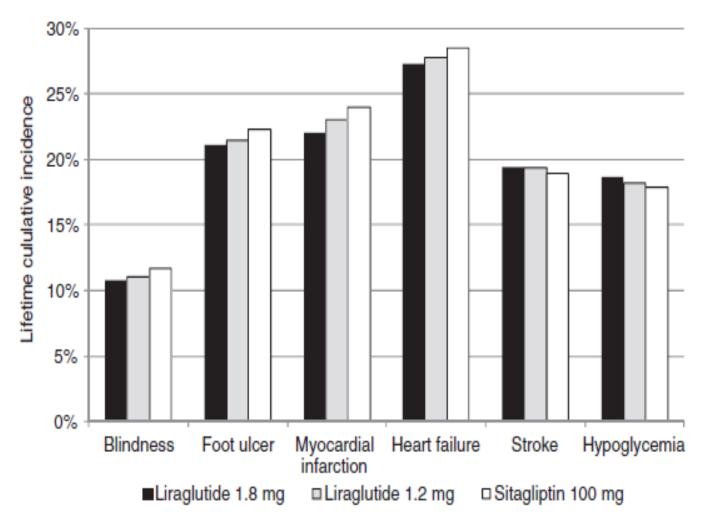


Figure 1. 35-year cumulative incidence of diabetes complications.

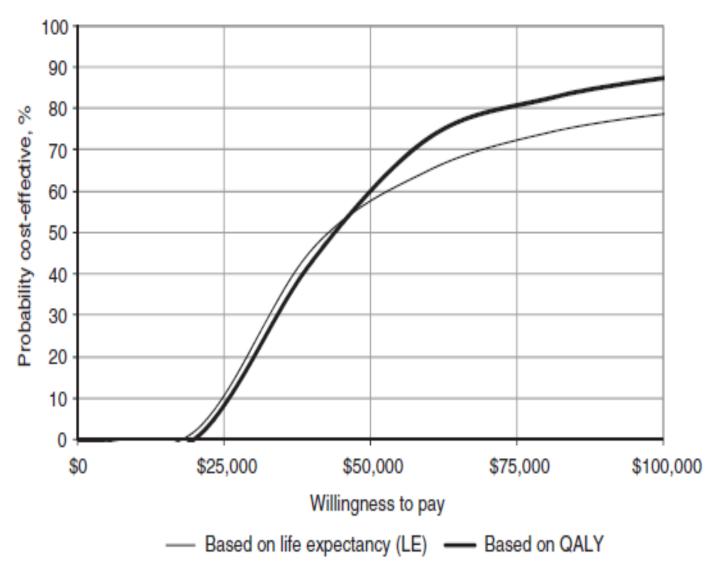


Figure 2. Cost-effectiveness acceptability curve for liraglutide 1.8 mg vs sitagliptin.

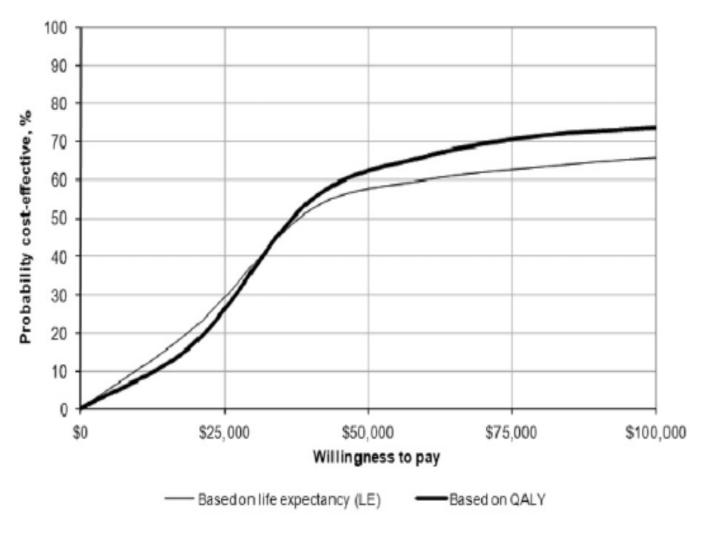


Figure 3. Cost-effectiveness acceptability curve for liraglutide 1.2 mg vs sitagliptin.

## Conclusions

Despite these limitations, there is sufficient evidence that liraglutide 1.2 mg and 1.8 mg, with improved efficacy profiles over sitagliptin, could improve patient care while being cost-effective treatments in type 2 diabetes patients in the US setting.

DOI: 10.1111/j.1464-5491.2011.03429.x

#### **Article: Health Economics**

# Cost-utility analysis of liraglutide compared with sulphonylurea or sitagliptin, all as add-on to metformin monotherapy in Type 2 diabetes mellitus

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Accepted 19 August 2011

#### Abstract

Aim To investigate the cost-effectiveness of liraglutide as add-on to metformin vs. glimepiride or sitagliptin in patients with Type 2 diabetes uncontrolled with first-line metformin.

Methods Data were sourced from a clinical trial comparing liraglutide vs. glimepiride, both in combination with metformin, and a clinical trial comparing liraglutide vs. sitagliptin, both as add-on to metformin. Only the subgroup of patients in whom liraglutide was added to metformin monotherapy was included in the cost–utility analysis. The CORE Diabetes Model was used to simulate outcomes and costs with liraglutide 1.2 and 1.8 mg vs. glimepiride and vs. sitagliptin over patients' lifetimes. Treatment effects were taken directly from the trials. Costs and outcomes were discounted at 3.5% per annum and costs were accounted from a third-party payer (UK National Health System) perspective.

Results Treatment with liraglutide 1.2 and 1.8 mg resulted, respectively, in mean increases in quality-adjusted life expectancy of  $0.32 \pm 0.15$  and  $0.28 \pm 0.14$  quality-adjusted life years vs. glimepiride, and  $0.19 \pm 0.15$  and  $0.31 \pm 0.15$  quality-adjusted life years vs. sitagliptin, and was associated with higher costs of £3003  $\pm$  £678 and £4688  $\pm$  £639 vs. glimepiride, and £1842  $\pm$  £751 and £3224  $\pm$  £683 vs. sitagliptin, over a patient's lifetime. Both liraglutide doses were cost-effective, with incremental cost-effectiveness ratios of £9449 and £16 501 per quality-adjusted life year gained vs. glimepiride, and £9851 and £10 465 per quality-adjusted life year gained vs. sitagliptin, respectively.

**Conclusions** Liraglutide, added to metformin monotherapy, is a cost-effective option for the treatment of Type 2 diabetes in a UK setting.

Diabet. Med. 29, 313-320 (2012)

Keywords cost-effectiveness, liraglutide, Type 2 diabetes, UK

Abbreviations NICE, National Institute for Health and Clinical Excellence; QALY, quality-adjusted life year

In conclusion, this study investigated the cost—utility, in a UK setting, of liraglutide vs. glimepiride or sitagliptin (all added to metformin monotherapy), scenarios intended to simulate likely clinical practice in real life. The results suggest that liraglutide added to metformin monotherapy leads to improvements in quality adjusted-life expectancy and is a cost-effective option for the treatment of Type 2 diabetes in this setting.

1369-6998 doi:10.3111/13696998.2012.703633 Article 0044.R1/703633

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## Original article

Willingness to pay for diabetes drug therapy in type 2 diabetes patients: based on LEAD clinical programme results

Table 2. Main results from the meta-analysis.

Variable	Liraglutide	Rosiglitazone	Glimepiride*	Insulin	Exenatide
	1.2 mg	4 mg	4–8 mg	glargine**	20 µg
	(n = 898)	(n = 232)	(n = 492)	(n = 234)	(n = 231)
Change in HbA <sub>1c</sub> at 26 weeks (%)† Change in systolic blood pressure at 26 weeks (mmHg) Weight change at 26 weeks (kg) Hypoglycaemia event rate Blood glucose measure (tests per day) Nausea (% of patients)	-1.01	-0.35	-0.71	-0.98	-0.82
	-2.57	-0.35	0.41	1.64	-3.89
	-1.52	1.94	1.04	1.57	-2.29
	0.284	0.134	1.365	1.403	2.669
	0.77	0.77	0.77	1.63	0.77
	4.1	0.2	0.8	0.1	12.2

<sup>\*</sup>Glimepiride 4 mg/day (LEAD 2), 8 mg/day (LEAD 3); \*\*Insulin glargine dose variable dependent on patient's clinical requirements; †HbA<sub>1c</sub> in DCCT aligned units (%).

Table 3. Willingness to pay (WTP) for liraglutide 1.2 mg per day compared with other standard therapies (€ per day).

Variable	WTP for liraglutide 1.2 mg per day versus other glucose lowering treatments, € per day				
	Rosiglitazone 4 mg	Glimepiride* 4–8 mg	Insulin glargine**	Exenatide 20 μg	
Change in HbA <sub>1c</sub> at 26 weeks (%)†	0.95	0.43	0.04	0.27	
Change in systolic blood pressure at 26 weeks (mmHg)	0.34	0.46	0.65	-0.20	
Change in body weight at 26 weeks (kg)	2.70	1.87	2.35	-0.46	
Minor hypoglycaemia event rate (minor + major per patient per year)	0.00	0.03	0.03	0.07	
Administration	-1.30	-0.82	0.00	1.04	
Blood glucose measure (tests per day)	0.00	0.00	0.33	0.00	
Nausea (% of patients)	-0.04	-0.03	-0.04	0.08	
Total	2.64	1.94	3.36	0.81	

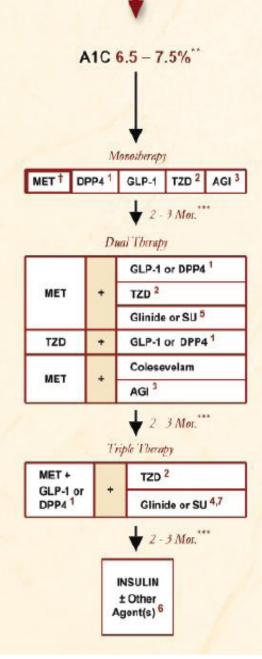
<sup>\*</sup>Glimepiride 4 mg/day (LEAD 2), 8 mg/day (LEAD 3): \*\*Insulin glargine dose variable dependent on patient's clinical requirements: †HbA<sub>1c</sub> in DCCT aligned units (%).

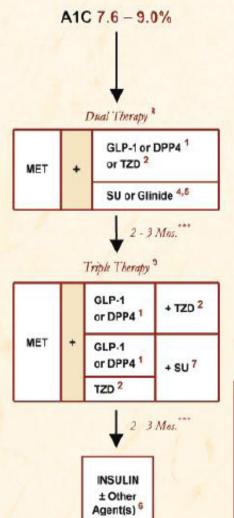
The positive values mean that treatment with liraglutide is preferred to the alternative, i.e., the willingness to pay for liraglutide is positive. The negative values imply a willingness to pay to avoid, i.e., the alternative treatment is preferred to liraglutide when looking at that parameter.

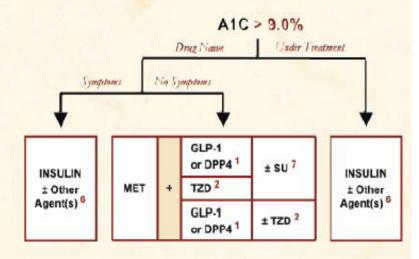
## Conclusions

Results from this analysis suggest that people with type 2 diabetes may place considerably more value on liraglutide than other standard treatments. The main motivations driving the WTP were decrease in weight compared with rosiglitazone, glimepiride, and insulin glargine, and administration frequency compared with exenatide.

#### LIFESTYLE MODIFICATION







- AACE/ACE Algorithm for Glycemic Control Committee
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- May not be appropriate for all patients
- For patients with diabetes and A1C < 6.5%, pharmacologic Rx may be considered
- "" If A1C goal not achieved safely
- † Preferred initial agent
- 1 DPP4 if † PPG and † FPG or GLP-1 if † † PPG
- 2 TZD if metabolic syndrome and/or nonalcoholic fatty liver disease (NAFLD)
- 3 AGI If | PPG
- 4 Glinide if † PPG or SU if † FPG
- 5 Low-dose secretagogue recommended
- a) Discontinue insulin secretagogue with multidose insulin
- b) Can use pramlintide with prandial insulin
- 7 Decrease secretagogue by 50% when added to GLP-1 or DPP-4
- 8 If A1C < 8.5%, combination Rx with agents that cause hypoglycemia should be used with caution
- 9 If A1C > 8.5%, in patients on Dual Therapy, insulin should be considered

# Grazie per l'attenzione!